

## YOUR CHALLENGE

Activation is a crucial part of building a positive perception of your brand. This can be done through product samplings, promotions, sponsorships and experiential events. Regardless of the channel, consistent execution is key to leveraging the value of any brand. With hundreds of affiliates around the country engaged in marketing activities and producing materials, all too often, even the best intentions don't translate into the consistent executions required for your brand to build trust with customers.

## **OUR SOLUTION**

While brands appreciate when their partners market on their behalf, they need them to follow approved guidelines and use authorized images, verbiage and media placement. We work alongside marketing teams to develop comprehensive activation plans and then remove one of the largest obstacles to brand compliance — low adoption of corporate marketing programs. We assist channel partners in their continued execution of local marketing, ensuring employees support and enhance the brand in their interactions with customers.

## **WE DELIVER**

- Marketing Tool Kit
   Local Activation Packet
- Brand Training
   Frontline Ambassadors
- Marketing Road Show Presentation, Consult
- Brand Compliance
   Stewardship, Governance
- Brand Intelligence
   KPI Monitoring

LEARN MORE



- Make your brand more prominent
- Help convey brand positioning
- Strengthen affiliate franchisee relationships
- Revitalize slumping brand activity
- Minimize brand distortion

See how Burkhart helped a leading automotive service brand execute a successful national ad campaign

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